



willans

Willans LLP | solicitors

Intelligent legal advice from people
who take good care of you

A GUIDE TO OUR PERSONAL & BUSINESS SERVICES



www.willans.co.uk



WELCOME

With us, you'll always know where you stand

Perhaps you are reading this guide having worked with us before – as so many of our clients return to us more than once. Or, perhaps you'd like to know more about us and how we can help you.

At Willans, our approach is a truly personal one. You will always know who you are dealing with and be able to contact them over the phone or by email when you need them. Our team take the time to really understand you and your business, so we can be the trusted advisers you turn to.

Because our legal experts work side by side from our offices in Cheltenham, you also have the advantage of a fully connected team. We're not only close in proximity but also in culture and communication.

Although we regularly advise companies and individuals across the UK and internationally, we are proud to be a Gloucestershire law firm. We feel it is both our responsibility and privilege to support our county and community.

Together, our approach and values help us to deliver the service you deserve and the best possible outcome for your situation.

- > Advice that is straightforward, practical and easy to understand.
- > Top-quality, experienced lawyers – many of whom are highly rated in national legal guides, such as *Chambers UK* and *The Legal 500*.
- > Partner-led approach so you always receive an outstanding level of advice.
- > Friendly, accessible headquarters in the centre of Cheltenham, Gloucestershire.
- > We advise multiple generations of the same family, including business-owning and farming families.

Contact us today –
we're ready to help

+44 (0)1242 514000

law@willans.co.uk

willans.co.uk



Solid support for your business

Whatever stage your business is at, there will come a time when you need legal support to help it grow and evolve.

When that moment arrives, our team of corporate & commercial specialists will be by your side – answering your questions, addressing your concerns, and providing clear, practical guidance so you can move forward with confidence. Our experts in employment & business immigration, agriculture, real estate and dispute resolution are also available to support your business whenever needed.

We believe in communicating openly and clearly at every stage; building a relationship that you can depend on, no matter where your business takes you.

“I've always been able to rely on the sound advice and services provided from Willans on both a personal and professional level. I have consistently found any member of the team to back up the promise and values of the company, leading to a great deal of trust and comfort in working together.”

JOSEPH PURCARO, MANAGING DIRECTOR OF JOEDAN GROUP



How we can help

CORPORATE

Clear, sound and dependable advice on a wide range of corporate issues: sales, mergers and acquisitions, starting a business, business funding and investments, business reorganisations, company law advice, succession planning, and business ownership agreements.

COMMERCIAL

Meticulous, bespoke and reliable advice when drafting a broad spectrum of commercial contracts. From protecting cash flow to safeguarding intellectual property, managing relationships with suppliers, agencies and referrers, data protection and more.

REAL ESTATE

Responsive, outstanding expertise for developers, investors, landlords, tenants, charities, banks and other financial institutions on a huge range of property and construction issues: acquisitions and sales, leases, property finance, disputes, land development, plot sales.

AGRICULTURE, LAND & DEVELOPMENT

Realistic, practical solutions from a team that understands rural issues: buying and selling, options and promotion agreements, agricultural tenancies, renewables, partnerships and business structures, employment.

EMPLOYMENT & BUSINESS IMMIGRATION

Innovative and smart approach for employment law matters, including those which are sensitive and complex: employment disputes, redundancies and transfers, difficult employees, fixed price employer support, business immigration.

LITIGATION & DISPUTE RESOLUTION

Capable partners when you or your business face a dispute: company and partnership disputes, property litigation, contractual disputes, intellectual property disputes, professional negligence disputes and debt recovery. We also have accredited mediators within our specialist team.

Contact our specialist business lawyers

+44 (0)1242 514000

law@willans.co.uk

willans.co.uk

Don't just take our word for it...



CHELTENHAM FESTIVALS

Cheltenham Festivals brings world-class jazz, science, music and literature to Cheltenham, connecting with people, schools and communities across Gloucestershire and beyond.

"For over 20 years, Willans' professionalism, advice and understanding of our organisation have made them a trusted and valued legal partner. Their support has helped us navigate complex challenges with confidence, allowing us to focus on delivering world-class cultural events."

JULIA CASKEY, DIRECTOR OF FINANCE



The Chartered
Governance
Institute

THE CHARTERED GOVERNANCE INSTITUTE

The Chartered Governance Institute is a division of the global professional body for governance, providing qualifications, training and guidance to members and governance professionals globally.

"Willans' expertise in employment law and membership matters has been invaluable since the firm first undertook work for us six years ago. Their commercial property team has also been a godsend, guiding us through a recent rent review process with great professionalism and ease. Their knowledge of the London commercial rental market is second to none and has made the whole process both speedy and seamless."

SIMON OSBORNE, CHIEF EXECUTIVE



THE MASTECTOMY TATTOOING ALLIANCE

The Mastectomy Tattooing Alliance is a charity that supports people in their healing journey following surgery.

"I have always felt as though Willans really care about the charity and understand the importance of what we are trying to achieve. The team have gone above and beyond to answer my questions and have helped me to navigate the transition to becoming a charitable incorporated organisation. With Willans' support, I feel confident that we can succeed."

TANYA BUXTON, FOUNDER

Our depth of experience is not limited to just one sector, which is why a diverse range of businesses choose us as their legal advisors.



INEOS HYGIENICS

INEOS Hygienics is a successful household and personal care brand that manufactures and distributes plant-based products, including hand sanitiser and antibacterial wipes.

"As a management team we had little prior experience of company takeovers or investment transactions, so having Willans in our corner to help steer us and navigate around the key issues was invaluable."

RORY TAIT, MANAGING DIRECTOR



TECNICAS REUNIDAS

TÉCNICAS REUNIDAS UK LTD

Técnicas Reunidas group ranks among the top three oil and gas engineering and construction companies in Europe and among the top 10 in the world.

"I contact about 100 law firms worldwide each year and you are undoubtedly on the top tier... all of the team at Willans have impressive qualities – they're fully customer orientated and provide solutions which are both technically perfect and also practical."

PABLO GALLEGO DE LA FUENTE, COMPANY SECRETARY



COMMERCIAL GROUP

Bucking industry trends since its inception, Commercial is the largest independently owned office services group in the UK with an annual turnover of around £70 million.

"We find Willans excellent in all aspects – easy to speak to, with in-depth knowledge and sound experience. They are one of my first ports of call when we need lawyers."

ARTHUR HINDMARCH, CO-FOUNDER AND CHAIRMAN

Practical, compassionate guidance

When it comes to your personal legal matters, you want a lawyer who truly listens and keeps you informed every step of the way. You also want advice you can trust – clear, practical guidance from experienced professionals.

Our team will work closely with you, providing reliable support and advice to achieve a solution. Whether you're facing complex, sensitive or challenging situations, we bring clarity and specialist expertise to help you reach the outcome you're aiming for.

For everyday legal matters, you can count on us to act promptly and efficiently to keep things moving in the right direction. Our open, transparent approach is why generations of families continue coming back to Willans.



“I was really pleased with the service that I received from Willans. Everything was clearly communicated around what was otherwise a stressful time for me.

As with a lot of legal work, language and wording can be tricky, but the team at Willans made sure I had the opportunity to talk things through, which was both helpful and reassuring. Communication was timely and clear, and I felt trust and reassurance throughout.”

CLIENT FEEDBACK

How we can help

FAMILY, RELATIONSHIPS & DIVORCE

Legal guidance from highly experienced family lawyers. We can help with prenuptial, postnuptial and cohabitation agreements, as well as all aspects of divorce and separation, including financial remedy and child arrangements, no matter how complex. Our priority is to reduce conflict and focus on resolving matters out of court, whilst remaining assertive enough to secure the best outcome for you.

PROPERTY

Proactive, responsive advice for individuals, developers and farmers: buying and selling residential property, buy to lets, freehold enfranchisement claims, lease extension, re-mortgaging, transferring a share of property, property development, and buying or selling rural property or land.

RESOLVING A DISAGREEMENT

Calm, expert guidance for handling difficult relationships and personal conflicts: residential landlord and tenant disputes, professional negligence claims, contractual disputes, property disagreements, and inheritance and trust disputes.

PLANNING FOR THE FUTURE

Practical and sensitive support to help you plan ahead. Whatever stage of life you're at, turn to us for wills, powers of attorney, creating and managing trusts, safeguarding your assets and protecting your business interests.

HANDLING AFFAIRS OF A LOVED ONE

Supportive, professional guidance to help you manage the affairs of the elderly and vulnerable, or someone who has passed away. We can assist with all aspects of deputyship, court of protection, probate and the administration of estates with care and sensitivity. Where appropriate, Willans Trust Corporation can act as a professional or independent attorney, trustee, deputy or executor.

NAVIGATING YOUR WORKING LIFE

Workable solutions and clear guidance if you're working for an LLP, multinational, family business, or working for yourself: shareholder, partnership and LLP disputes, employment contracts, unfair and wrongful dismissal, discrimination, family friendly rights, and executive severances.

Contact our friendly, experienced lawyers

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law@willans.co.uk

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CLIENT TESTIMONIALS

95% of our clients would recommend us*



“Outstanding throughout, 100% extremely impressed with the service throughout; faultless.”

“After a previous totally unsatisfactory experience with another solicitor, it is very reassuring to have such good relations with Willans. We are grateful for all the help and advice received.”

“This is the third time that I have used Willans for legal services and have found them to be excellent on each occasion.”

“Thank you so much for your advice and support! You went above and beyond and were so proactive, making what could have been a really stressful time an absolute breeze.”

“...dealt with everything swiftly and effectively, leaving us reassured and in safe hands.”

“Incredibly professional, always on hand to help and made the whole process seamless end to end!”

“We have never experienced anything but the highest professional standards and efficiency when dealing with Willans.”

“I am very happy working with Willans – they get the real essence of a client relationship. Advice is always top notch. Not afraid to listen and debate other views. It took no time to build up a significant level of trust and mutual respect. Their transparency on billing and value for money was excellent, as indicated above. I would have no hesitation in recommending Willans. Someone is always available.”

“Thank you very much for all your hard work on this. You have made it a seamless and stress-free process and we both really appreciate everything you have done. We won't hesitate to use your services again in the future, and will be more than happy to recommend you to others too.”

Playing our part in creating a greener future

As a firm, we are committed to creating a sustainable and socially responsible future for our county.

In 2022, we became the first law firm to join climate-change campaign *Cheltenham Zero*. Our staff 'green' committee has also helped to communicate and develop our sustainability message and practices for a number of years.

With the committee's steer, we've made several environmentally-friendly improvements across our offices, from switching to green energy suppliers and changing light fittings, to installing composting and recycling outlets, all while reducing our carbon footprint.

We buy local and use local and sustainable suppliers wherever possible.

"We believe that legal expertise must go hand in hand with environmental responsibility. Sustainability isn't just a buzzword for us – it's about making choices that protect our planet and support our community here in Gloucestershire. We're proud to do our part, and to support our clients to do the same."

BRIDGET REDMOND, MANAGING PARTNER



People, values & culture

OUR TEAM

From lawyers and paralegals to finance, administration and marketing professionals, we employ over 120 people across our 13 departments. We hold monthly staff socials, as well as annual get-togethers to celebrate the firm's collective achievements and look ahead to the future.

COMMITTEES & CHAMPIONS

In addition to our internal green, charity and social committees, we have a 'Champions' initiative that gives our staff the opportunity to represent, support and raise awareness of issues and life experiences that affect many of us. This helps to create a culture that is "bottom-up", not just "top-down", ensuring our values are a genuine and authentic reflection of everyone in our team.

We regularly celebrate internationally recognised awareness days, provide training, and support local initiatives through our champions for LGBTQ+, gender equality, diversity, menopause, parenting and mental health awareness.

COMMUNITY, SPORTS & THE ARTS

We support countless sporting, arts and community events and initiatives, and we partner with a number of local organisations, such as *Gloucester Rugby*, *Cheltenham Festivals* and *Three Counties Agricultural Society* – the charitable organisation behind the Royal Three Counties Show.

CHARITY

Every two years, our staff choose a local charitable partner to support through fundraising and volunteering, to help the charity to achieve its goals.

We are proud to say that we have raised over £120,000 since 2012, which has been put towards fantastic charitable projects for the likes of *Young Gloucestershire*, *Maggie's*, *LINC*, *Sue Ryder*, *Cobalt*, *Winston's Wish*, *National Star College*, *The Nelson Trust* and the *Gloucestershire Animal Welfare Association*, which runs *Cheltenham Animal Shelter*.

Most recently, we have supported local charity, *Cheltenham Open Door* which provides food, support and companionship to disadvantaged and vulnerable people in our town.


1947
THE YEAR OUR
CHELTENHAM LAW
FIRM WAS ESTABLISHED


864+
COMBINED YEARS'
EXPERIENCE


£120k
RAISED FOR CHARITIES
SINCE 2012



“Professionalism with a human touch.”

CONTACT US

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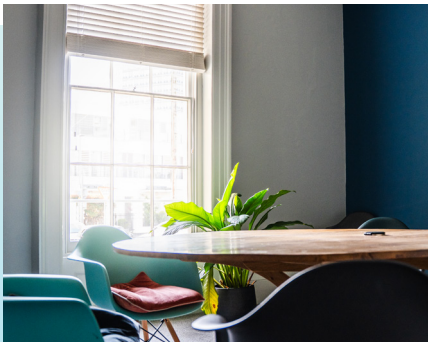
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